

# CURRICULUM VITAE

Family name: GHILIOTTO  
 First name: Gerardo  
 Date of birth: June 10<sup>th</sup>, 1960  
 Nationality: Italian  
 Civil status: Married

Education:	<i>Institution</i>	Università degli Studi di Genova
	<i>Date</i>	1987/07/07
	<i>Degree obtained</i>	Political Sciences (spec.pol/economics) 110/110 laude

Additional Education:	<i>Institution</i>	Conservatorio Musica N.Paganini Genova
	<i>Date</i>	1981/09/21
	<i>Degree obtained</i>	Diploma in Piano

Language skills	<i>Italian</i>	Mother tongue
	<i>English</i>	Fluent
	<i>Spanish</i>	Intermediate
	<i>French</i>	Basic

Other skills	Computing: Windows/Office and most used software packages
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Present position	Co-founder, President & Ceo of a group of companies acting in the field of logistics, employing +100heads
Years within the firm	+30
Key qualifications	<ul style="list-style-type: none"> <li>• Ship agent, forwarding agent, customs broker, ship broker all registered Positions in Officials National Registers.</li> <li>• Managing a bulk and general cargo terminal in the Port of Savona, General logistics contractor with major traders/exporters/importers of fertilizers, wood pellets, soda ash, salt.</li> <li>• Managing an integrated bonded logistic area close to Vado Gateway (Apmt Maersk / Cosco joint venture)</li> <li>• Professional experience for international, EC aided programmes</li> </ul>

Group turnover	18 M€ (average last 4 years)
Group networth capital	5 M€
Employees	106 (31dec18)
Aggregated capex	7 M€ (over the last 5 years)
Offices	6 (Savona-Vado – Voltri, Genoa, la Spezia, Leghorn, Rivalta Scrivia)
Logistics assets	1 warehouse in the Port of Savona 20.000 covered sqm (bulk cargoes) 1 warehouse in S.Stefano magra 3.000 sqm (containerized goods) 1 warehouse in the Vado Ligure Port area (16.000 covered sqm over 100.000 sqm area)

## Professional (main) experience record (1983 to date)

Company	Navalia, Spedimar, Sattemar.....
Location(s)	Savona-Vado L, Genoa, La Spezia, Leghorn
Position	Co-founder, President and Ceo
Description	Ship Agent, ship-broker, Customs Broker, Forwarding Agent and Logistics Specialist. Fields: both container and break-bulk market; business relations with major market operators, industries and shipping companies

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Company	BuT Srl ( <a href="https://www.youtube.com/watch?v=7JeXb2QXels&amp;feature=youtu.be">https://www.youtube.com/watch?v=7JeXb2QXels&amp;feature=youtu.be</a> )
Location	Savona Port
Position	Co-founder, President and Ceo (1998 – to date)
Description	Port bulk Terminal – Handling, warehousing, bagging and logistics services to fertilizers and chemical products. Managing operating, administration, Ict, HSE tasks. Wide range of operational matters, Full and detailed knowledge of port rules about cargo handling, warehousing and transportation.

Company	TRI Spa
Location	Port of Vado Ligure (Savona)
Position	Ceo (2019 – to date)
Description	Integrated logistics area in Vado Ligure – Stuffing, un-stuffing, weighing, inspections and additional services to containers and warehousing. Wide range of operational responsibilities. Full and detailed knowledge of port and Terminal rules about cargo handling, warehousing and transportation.

## General reference and contacts:

AGC Glass, Atlantia Autostrade per l'Italia, Exxon-Mobil, Mediterranean Shipping Company, Belortoscana, Emhart Glass (Bucher Ind) , Basf, Schneider Electric, Yara, Carnival Corp., Eurochem, Agrochem, Apmt, Iss, Eti Soda, Sisecam Turkey, Italkali, Radarchim, Verallia.

## Other skills and experiences:

<i>Date</i>	2002 to date
<i>Organization(s)</i>	Federagenti, Fedespedi; Confindustria – national and local associations (Ship Agents, Forwarding Agents; Terminal Operators)
<i>Position(s)</i>	<b>Isomar</b> (Savona-Vado L. - Local Ass.Shipping and Forwarding Agents) 2004-2010: President, 2010-to date: BoD member - dealing with major topics concerning port(s) and Port/Maritime Authorities relations
	<b>Federagenti</b> (Ship Agents National Ass. / Fonasba) 2004-2008 BoD member, 2008-2012: Vice President, 20016-2018 BoD member
	<b>Fedespedi</b> (Forwarding Agents National Ass) 2004-2010 BoD Member, 2010-2014 Proboviro
	<b>Unione Utenti del Porto di Savona-Vado Ligure</b> 2002-2017. BoD member, 2017-to date: President
	<b>UISV</b> Unione Industriali della Provincia di Savona (Confindustria) 2015-2017: Vice President, 2017-to date: BoD member

Savona, March, 22<sup>nd</sup> 2021

Gerardo Ghiliotto

